

Job Title: Director of Partnerships for Mexico

Summary:

The Tent Partnership for Refugees is hiring for a Director to lead all of Tent's efforts in Mexico, to be based in Mexico. Tent is seeking a motivated and entrepreneurial candidate with 15+ years of corporate experience (including, but not limited to, business development, human resources, or sales). This candidate should have familiarity with business-led social impact programs, such as diversity and inclusion initiatives or projects to support under-served populations. No prior experience on refugee issues is required.

The Director of Mexico will engage a broad range of leading businesses in Mexico to encourage them to take steps to support refugees, as part of the Tent Partnership for Refugees, a global network of more than 220 major companies. The Director will recruit companies to join Tent and provide hands-on support to companies to implement projects in support of refugees, including training and hiring refugees; identify and develop relationships with key nonprofits that can serve as implementation partners for companies on their refugee projects in Mexico; and participate in and represent Tent at relevant workshops and conferences, as well as serve as a spokesperson for Tent to Mexican media. As it is safe to do so, the Director will be expected to travel within Mexico and periodically outside of it (e.g. in Latin America or to New York).

Responsibilities:

- Encourage large companies in Mexico to take practical steps to support refugees and to join the Tent Partnership global network
- Manage relationships with existing member companies in Mexico and provide them with a range of services
- Convene companies to share best practices for hiring and integrating refugees in Mexico
- Work with companies to help craft their commitments to integrate refugees in Mexico
- Develop relationships with key partners and local organizations in Mexico
- Represent Tent at conferences and external events, as well as to Mexican media
- Build Tent's footprint in Mexico

Requirements:

- Fluent in Spanish and proficient in English
- Ability to navigate Mexican political and social contexts
- Experience working with multinational companies
- Proven track record in building and developing partnerships in the private and/or civil sector
- Excellent written and verbal communication skills
- Strong presentation skills
- Ability to work in a fast-paced environment and manage shifting priorities
- Comfort working independently
- Proficiency in MS Office Suite (especially powerpoint)
- Bachelor's degree

About Tent:

With more and more refugees displaced for longer periods of time, businesses have a critical role to play in helping refugees integrate economically in their new host communities. The Tent Partnership for Refugees mobilizes the global business community to improve the lives and livelihoods of more



than 30 million refugees who have been forcibly displaced from their home countries. Founded by Chobani's founder and CEO Hamdi Ulukaya in 2016, we are a network of over 220 major companies committed to including refugees. Tent believes that companies can most sustainably support refugees by leveraging their core business operations – by engaging refugees as potential employees, entrepreneurs and consumers. To find out more about our work, go to www.tent.org.

All interested candidates, please email resume and cover letter to careers@tent.org. If your background is a fit, someone from our organization will reach out to you to set up a time to talk.

Tent is an equal opportunity employer. Tent will not discriminate against any applicant for employment on any basis including, but not limited to: race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, veteran status, marital status, predisposing genetic characteristics and genetic information, or any other classification protected by federal, state and local laws.